



Ocean Rate Bulletin

Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charelston, SC; Savannah, GA; and Miami, FL.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERS, March 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for June 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: March 1999

Month\Year: 17\51

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	94%	69%	26 Days ¹²										
Yang Ming	6%	18%	28 Days ¹²										
Maersk	0%	8%	29 Days	\$3,300 ¹	\$20 ¹								\$3,320
Evergreen	0%	4%	25 Days										

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: March 1999

Month\Year: 4\9

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
26	50%	44%	29 Days	\$3,300 ¹	\$20 ¹								\$3,320
Yang Ming	50%	22%	28 Days ¹²										
Cho Yang	0%	22%	31 Days ¹²	\$4.49				\$34				1008 pkgs.	\$5,036
Evergreen	0%	11%	28 Days										

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: March 1999

Month\Year: 147\516

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	29%	50%	20 Days										
Yang Ming	17%	10%	31 Days ¹²										
Hanjin	16%	16%	31 Days ¹²										
Cho Yang	14%	7%	35 Days	\$5,100 ¹									\$5,100
Maersk	11%	5%	29 Days	\$3,300 ¹	\$20 ¹								\$3,320
Mitsui OSK	3%	4%	31 Days										

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: March 1999

Month\Year: 4\6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	92%	29 Days	\$5,100 ¹	\$20								\$5,120
NYK Line	0%	8%	30 Days	\$4.62			10%					1134 pkgs.	\$5,763

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: March 1999

Month\Year: 953\1,728

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	54%	56%	24 Days										
Maersk	20%	20%	22 Days	\$3,700 ¹	\$20 ¹								\$3,720
NYK Line	7%	6%	24 Days	\$3.04			43%					1008 pkgs.	\$4,382
Hapag-Lloyd	6%	7%	24 Days										
APL	5%	5%	22 Days										
Mitsui OSK	3%	3%	23 Days										
P&O Nedlloyd	1%	2%	15 Days	\$2,240 ¹			43%						\$3,203

¹ Rate is per container